



Landmark: Chiropractic & Acupuncture

Did You Know?

Injured workers with similar injuries are 28 times less likely to have spinal surgery if the first point of contact is a Doctor of Chiropractic (DC) rather than a surgeon (MD).¹

Keeney BJ, Fulton-Kehoe D; Turner JA, Wickizer TM; Chan KC; Franklin GM; Early Predictors of Lumbar Spinal Surgery After Occupational Back Injury, Results from a Prospective Study of Workers in Washington State. Spine, May 2013. Stand out from the crowd by choosing to offer Landmark's fully insured chiropractic and acupuncture benefit plans through CoPower. Since 1985, Landmark has been providing affordable access to a high-quality network of over 1,800 providers. As healthcare costs continue to rise, many employers are recognizing the challenges associated with maintaining quality health benefit plans that support productivity and foster healthy, happy employees.

Chiropractic and acupuncture are the lowest cost alternatives for treating physical pain and discomfort, and employees return to work more quickly and/or continue treatment while staying on the job.

Landmark's Expanded Plans offer open access to providers, allowing members to be treated not only for acute conditions caused by injury or illness, but also for preventive, wellness and on-going maintenance care. Treatment never requires preauthorization and are not reviewed for medical necessity.

LANDMARK PLANS

Benefit Plans	2-50	51-199			
Office Visit Copay Paid to provider at time of service	\$15 or \$20	\$10, \$15, or \$20			
Office Visits Available Annual maximum per plan year	20	20 or 30			
Durable Medical Equipment Annual maximum per plan year	\$50	\$50			
X-Rays Annual maximum per plan year	\$75	\$75			

PROGRAM GUIDELINES

Group Eligibility	2-199 enrolled employees, plan available based on group size. Groups currently enrolled with Landmark are not eligible for administration through CoPower.
Eligible Employees	Employees currently enrolled on a group's medical plan
Employer Contribution	Minimum 50% for employer paid
Participation	100% enrollees with medical participation; must reside or work in CA
Carve-outs	Medical carve-outs only with minimum 5 enrolled.
Out of Network Benefits	Excluded, except for emergencies

PLAN BENEFITS

Covered Chiropractic Services

- Examinations
- Manipulation
- Conjunctive Physiotherapy
- X-Rays

Services within the scope of chiropractic care that are supportive or necessary to help patients achieve the physical state enjoyed before an injury or illness, and are generally furnished for the diagnosis and/or treatment of a neuromusculoskeletal condition associated with an injury or illness

Covered Acupuncture Services

- Acupuncture
- Electro-acupuncture
- Moxibustion
- Cupping
- Acupressure, only when acupuncture is contraindicated

Services within the scope of acupuncture care that are for the treatment of neuromusculoskeletal pain resulting from an injury or illness, or for the treatment of uncomplicated asthma (that which is not effected by another condition or disease), allergies, post-operative or chemotherapy nausea and vomiting, nausea of pregnancy, post-operative (including dental) pain, fibromyalgia, headaches, and low-back pain



Rates

All rates are based on number of enrolled employees.*

LANDMARK PLAN RATES			2-24			25-50			51-100															
Plan	Region	Туре	Copay	Visits	EE	ES	EC	FA	EE	ES	EC	FA	EE	ES	EC	FA								
			\$10	20									\$5.55	\$11.10	\$8.46	\$16.11								
			ΨIU	30									\$6.38	\$12.78	\$9.73	\$18.52								
	_	70	\$15	20	\$4.59	\$9.17	\$7.08	\$13.29	\$3.61	\$7.21	\$5.59	\$10.44	\$3.52	\$7.08	\$5.46	\$10.24								
	Bay Area	Expanded	CI¢	30									\$4.06	\$8.13	\$6.26	\$11.78								
	Ω.	ă	\$20	20	\$3.91	\$7.79	\$6.03	\$11.29	\$3.06	\$6.13	\$4.75	\$8.89	\$3.01	\$6.00	\$4.63	\$8.72								
Only			420	30									\$3.50	\$6.98	\$5.39	\$10.12								
ractic			\$10	20									\$5.09	\$10.21	\$7.79	\$14.81								
Chiropractic Only			410	30									\$5.88	\$11.74	\$8.96	\$17.03								
3		Non-Bay Area Expanded	3 -0	\$15	20	\$4.21	\$8.44	\$6.51	\$12.24	\$3.31	\$6.62	\$5.13	\$9.61	\$3.23	\$6.51	\$5.03	\$9.42							
	1-Вау А		413	30									\$3.73	\$7.49	\$5.74	\$10.83								
	Nor	Δì	\$20	20	\$3.59	\$7.15	\$5.54	\$10.40	\$2.82	\$5.64	\$4.37	\$8.19	\$2.78	\$5.51	\$4.28	\$8.02								
			420	30									\$3.21	\$6.43	\$4.96	\$9.30								
		Bay Area Expanded	\$10	20									\$11.28	\$22.57	\$17.05	\$32.73								
			ΦIU	30									\$13.00	\$25.96	\$19.58	\$37.62								
			Bay Area Expanded				\$15	20	\$9.35	\$18.68	\$14.23	\$27.12	\$7.34	\$14.70	\$11.16	\$21.31	\$7.03	\$14.09	\$10.72	\$20.46				
	Area			CIF	30									\$8.13	\$16.28	\$12.32	\$23.56							
ure	Bay			Ехра	Expa	Exp3	\$20	20	\$7.88	\$15.76	\$11.98	\$22.84	\$6.18	\$12.36	\$9.42	\$17.94	\$5.92	\$11.89	\$9.04	\$17.22				
punct				ΨZU	30									\$6.89	\$13.73	\$10.42	\$19.87							
nd Acu				20									\$9.78	\$19.52	\$14.78	\$28.30								
actic a			\$10	30									\$11.02	\$22.00	\$16.64	\$31.89								
Chiropractic and Acupuncture	_											ф 1Г	20	\$7.95	\$15.90	\$12.13	\$23.03	\$6.23	\$12.48	\$9.51	\$18.09	\$6.11	\$12.24	\$9.33
	Non-Bay Area	Expanded	\$15	30									\$6.90	\$13.83	\$10.49	\$20.02								
	Non-	EX	¢20	20	\$6.70	\$13.41	\$10.25	\$19.46	\$5.27	\$10.51	\$8.04	\$15.26	\$5.16	\$10.30	\$7.87	\$14.97								
			\$20	30									\$5.85	\$11.70	\$8.91	\$16.93								

^{*}FOR GROUP SIZES 101-199, PLEASE CONTACT YOUR SALES REP FOR LANDMARK RATES.

LANDMARK RATING REGIONS BY COUNTY	
Bay Area	Alameda, Contra Costa, Marin, Santa Clara, San Francisco, San Mateo
Non-Bay Area	All CA counties not included in the Bay Area rating area

Chiropractic & Acupuncture Voluntary Plans

Plan Benefits: Our chiropractic and acupuncture benefit plans have no utilization management and encompass both maintenance and wellness care for chronic conditions as well as treatment for acute illness or injuries. Pre-authorization is not required and utilization is not reviewed.

- No Medical carve-out
- Employer contribution is always 0 % (100 % employee paid).
- There is no single plan for voluntary that does Chiropratic and Acupuncture. Instead, an employee chooses to enroll on one or both voluntary plans. The only requirement from Landmark is there are minimum 2 employees enrolled on a voluntary chiro and voluntary acupuncture plan for an employer to offer both plans for voluntary.
- Note: An employer can choose to offer more than one Chiropratic voluntary plan, as long as 2 minimum employees
 are enrolled on each plan.

LANDMARK PLANS				
Benefit Plans	Chiropratic Access to our full panel of chiropractic providers	Acupuncture Access to our full panel of acupuncture providers		
Office Visit Copay Paid to provider at time of service	\$25	\$35		
Office Visits Available Annual maximum per plan year	10, 15, or 20	10, 15, or 20 Annual Visits		
Emergency Copay Annual maximum per plan year	\$25	\$35		
X-Rays Annual maximum per plan year	\$75	NA		

Rates

Group Voluntary CHIROPRACTIC Plans and Monthly Rates									
Bay Area Monthly Rates Non-Bay Area Monthly Rates									
Office Visits/Copayments	Employee Only	Employee + One	Employee + Family	Employee Only	Employee + One	Employee + Family			
10 visits/\$25 copay	\$31.11	\$59.11	\$90.22	\$17.77	\$33.78	\$51.54			
15 visits/\$25 copay	\$47.39	\$90.05	\$137.44	\$23.70	\$45.02	\$68.72			
20 visits/\$25 copay	\$62.22	\$118.19	\$180.40	\$29.62	\$56.29	\$85.91			

Group Voluntary ACUPUNCTURE Plans and Monthly Rates									
Bay Area Monthly Rates Non-Bay Area Monthly Rates									
Office Visits/Copayments	Employee Only	Employee + One	Employee + Family	Employee Only	Employee + One	Employee + Family			
10 visits/\$35 copay	\$41.47	\$78.80	\$120.27	\$26.67	\$50.65	\$77.31			
15 visits/\$35 copay	\$62.22	\$118.19	\$180.40	\$40.00	\$76.00	\$115.99			
20 visits/\$35 copay	\$82.94	\$157.58	\$240.52	\$54.81	\$104.13	\$158.94			

Underwriting Requirements:

- 1. Enrolled members must live or work in the Landmark service area; the state of California.
- 2. Enrolled members must have a major medical plan in-place to be eligible.
- 3. Employee and his/her dependents must enroll in the same plan if more than one plan is offered
- 4. More than one plan may be offered to a group, but a minimum of two employees must enroll per plan.



Enrollment Checklist

- ☐ CoPower SELECT Employer Application
- ☐ Enrolling employees may:
 - Use the CoPower Complete Census (All Carriers), OR
 - Complete the CoPower Employee Enrollment/Change Form - All Plans
- ☐ CoPower Producer Agreement (First CoPower group only)
- Current medical bill
- ☐ Company check for first month's coverage made payable to CoPower
- For carve-out groups: Designate medical plan type, and provide bill showing all enrollees on the designated plan.

Plan Administration

CoPower

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Plan Administration:

Landmark

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While the information provided in this guide is believed to be accurate as of the print date, it is subject to change without notice. For the most up-to-date rates and information, contact CoPower. The benefit information contained in this booklet is summary in nature. It does not include all services, limitations or exclusions. Please refer to the carrier's Evidence of Coverage or Certificate of Insurance documents for terms and conditions of coverage.